GUIDE TO ACCESSING LINCOLN FIXED AND VARIABLE ANNUITY TRAINING

LIMRA AND KAPLAN

Updated June 19, 2018

LCN-2095577-041918

PRODUCER TRAINING REQUIREMENT FOR INDIVIDUAL FIXED AND VARIABLE ANNUITIES

- **The NAIC Suitability Model Regulation requires producers to complete four hours of general annuity training and ongoing product-specific training prior to submitting business .**
- **Lincoln has chosen LIMRA and RegEd as a vendor to provide Lincoln's product-specific training for most distribution partners in accordance with the NAIC Annuity Suitability Model Regulation.**
- **If taking Lincoln's product-specific training through LIMRA, producers have the option to complete the general training through Kaplan via a link from the LIMRA site or upload a certificate of completion from another CE vendor**
- **The following pages provide information on accessing Lincoln's Annuity Training. To access LIMRA's training site go to:**

https://naic.pinpointglobal.com/LincolnFinancial/apps/

LOG IN OR REGISTER

First time visitors

Click here to register

Returning users

Username:

Password:

Log In

Forgot Credentials?

Welcome to Lincoln Financial Group's Annuity Training and Certification brought to you by LIMRA!

This site provides you with an easy-to-use resource to complete your state's annuity suitability regulation training requirements. In order to sell Lincoln's annuities, you will need to complete a one-time generic annuity training, as well as product-specific training courses as they pertain to the annuities you sell for Lincoln Financial Group. Failure to complete this training will result in delays in processing your business and may require us to return the business to you until training has been completed.

Lincoln Financial Group has made completing your training easy! First, complete the generic annuity training course, or upload your certificate of completion if you have already completed a state-approved annuity training course. Then, simply read the slides for each product module as it pertains to your business and certify your understanding at the end of the module.

Currently the training requirements are only applicable to producers selling in Alabama, Alaska, Arizona, California, Colorado, Connecticut, DC, Delaware, Florida, Georgia, Hawaii, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maine, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, Montana, Nebraska, New Hampshire, New Jersey, New York, North Dakota, Ohio, Oklahoma, Oregon, Rhode Island, South Carolina, South Dakota, Tennessee, Texas, Utah, Virginia, Washington, West Virginia, Wisconsin, and Wyoming. We will communicate to you as other states implement the requirement.

If you are not associated with a listed Broker/Dealer, please type in "OTHER" in the Broker/Dealer selection box on the Registration Page.

First time visitor? Click the register button on the left to begin.

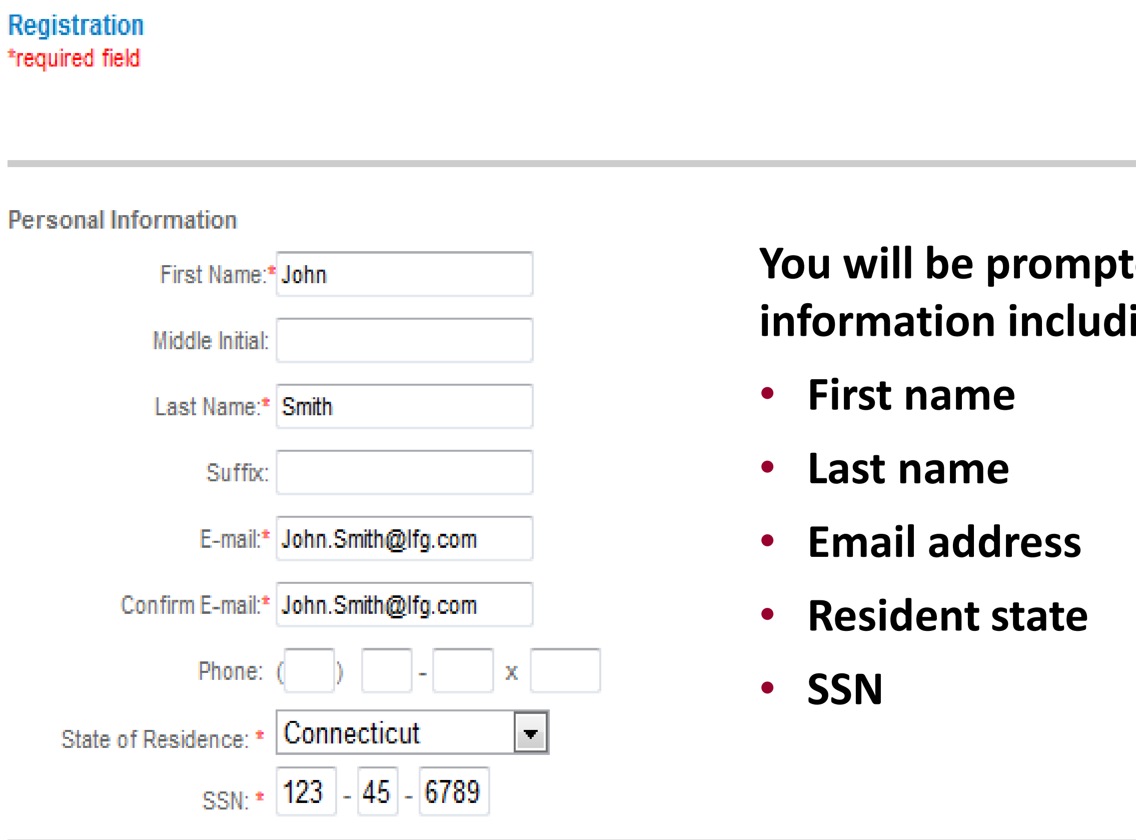
For help with registration questions call LIMRA Compliance Training Support at 1-888-577-5522.

First time visitors must register for the program.

Select "Click Here to Register" on the left.

REGISTRATION

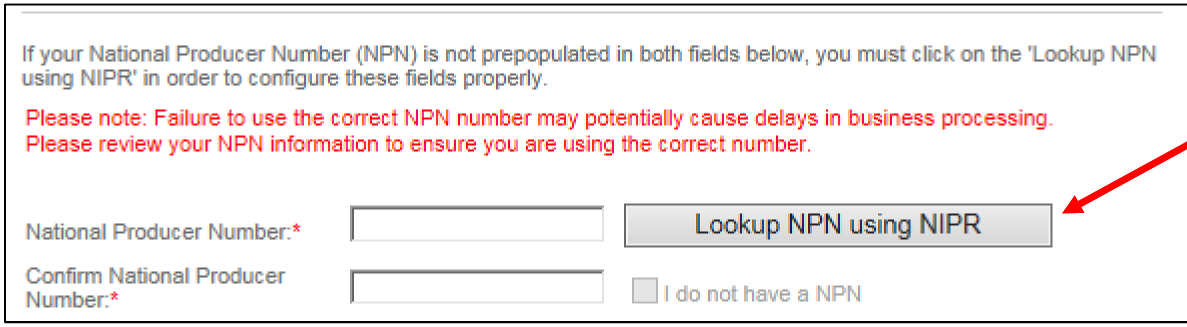
Lincoln Financial Group®



You will be prompted to fill out information including your:

- **First name**
- **Last name**
- **Email address**
- **Resident state**
- **SSN**

REGISTRATION



If your National Producer Number (NPN) is not prepopulated in both fields below, you must click on the 'Lookup NPN using NIPR' in order to configure these fields properly.

Please note: Failure to use the correct NPN number may potentially cause delays in business processing.
Please review your NPN information to ensure you are using the correct number.

National Producer Number:*

Lookup NPN using NIPR

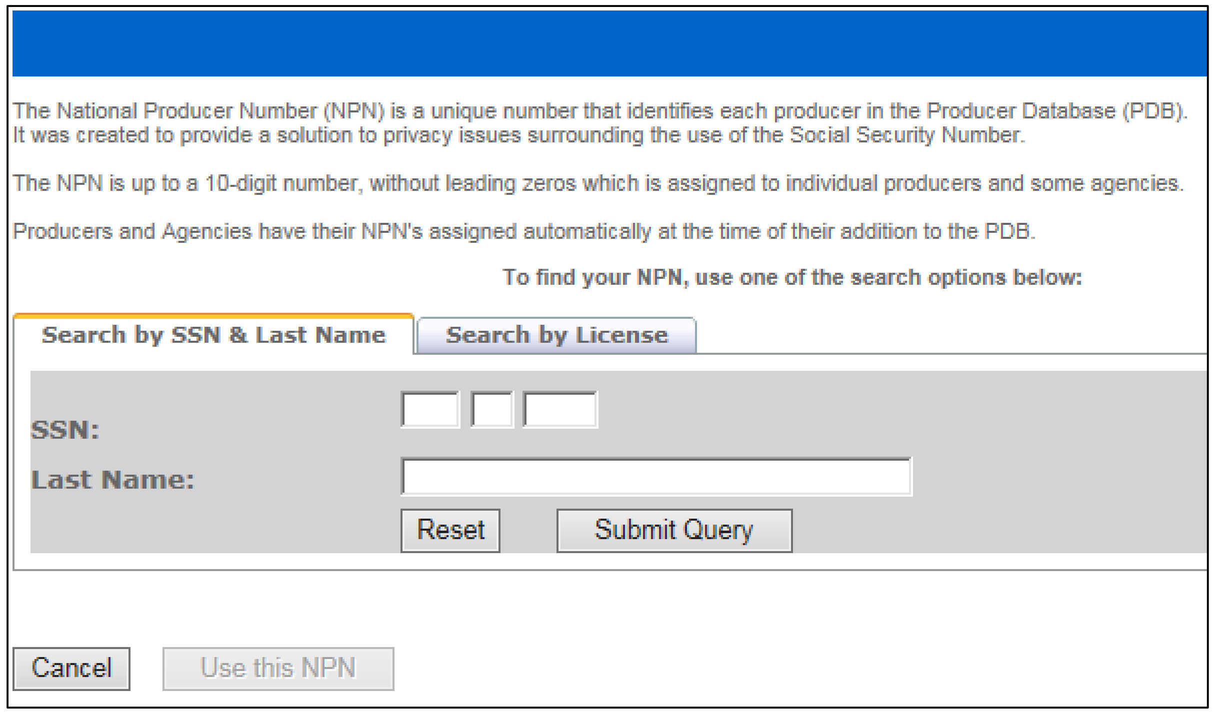
Confirm National Producer Number:*

I do not have a NPN

If you do not know your NPN Number, select “Lookup NPN using NIPR”.

You will need your SSN and last name or your license # and resident state to search for your NPN number.

The site will automatically populate the NPN number box.



The National Producer Number (NPN) is a unique number that identifies each producer in the Producer Database (PDB). It was created to provide a solution to privacy issues surrounding the use of the Social Security Number.

The NPN is up to a 10-digit number, without leading zeros which is assigned to individual producers and some agencies.

Producers and Agencies have their NPN's assigned automatically at the time of their addition to the PDB.

To find your NPN, use one of the search options below:

Search by SSN & Last Name | Search by License

SSN:

Last Name:

Reset | Submit Query

Cancel | Use this NPN

REGISTRATION

CRD Number:

[Click here to lookup your CRD number through FINRA.]

You may also include your CRD number if you are appointed to sell Lincoln's variable annuities.

Select all state(s) in which you are appointed to sell annuities. * indicates which states are currently approved and available for training.

☐ Alabama *	☐ Alaska *	☐ Arizona *	☐ Arkansas	☐ California *
☐ Colorado *	☐ Connecticut *	☐ Delaware *	☐ District of Columbia *	☐ Florida *
☐ Georgia *	☐ Hawaii *	☐ Idaho *	☐ Illinois *	☐ Indiana *
☐ Iowa *	☐ Kansas *	☐ Kentucky *	☐ Louisiana *	☐ Maine *
☐ Maryland *	☐ Massachusetts *	☐ Michigan *	☐ Minnesota *	☐ Mississippi *
☐ Missouri *	☐ Montana *	☐ Nebraska *	☐ Nevada	☐ New Hampshire *
☐ New Jersey *	☐ New Mexico	☐ New York	☐ North Carolina	☐ North Dakota *
☐ Ohio *	☐ Oklahoma *	☐ Oregon *	☐ Pennsylvania	☐ Puerto Rico
☐ Rhode Island *	☐ South Carolina *	☐ South Dakota *	☐ Tennessee *	☐ Texas *
☐ Utah	☐ Vermont	☐ Virginia *	☐ Washington *	☐ West Virginia *
☐ Wisconsin *	☐ Wyoming *			

Next, select the state(s) in which you are licensed to sell annuities.

REGISTRATION

Firm or Broker/Dealer Selection

Please type the first few letters of the name of the firm or broker/dealer you are associated with, then select from the list presented.

LINCOLN FINANCIAL ADVISORS CORP

Current selection: LINCOLN FINANCIAL ADVISORS CORP

Select a firm or broker/dealer.

If you are not affiliated with a broker/dealer or your broker/dealer is not found, please select "OTHER".

Create Your Password

Must be 8 characters and include 1 number (e.g. abcdefg4). Please make note of this password. You will need it the next time you access this site.

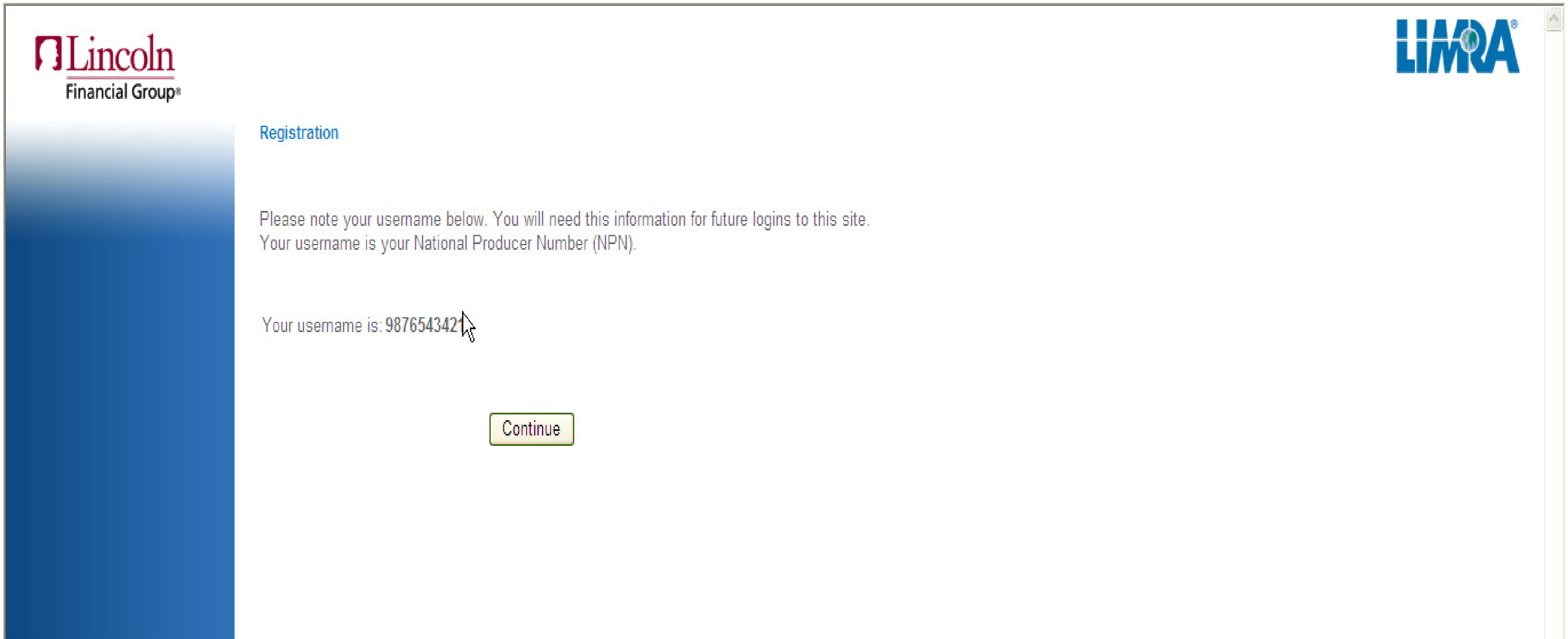
Password: * ●●●●●●●●●●●

Confirm Password: * ●●●●●●●●●●●

At the end of the page, create a password to use and click "Register."

Register

REGISTRATION COMPLETE



The system will assign a username, usually your NPN, to use when logging onto the site in the future.

Please remember your username and password.

STATE TRAINING

Home
My State Specific Training
My Product Training
My Transcript
Reporting
Administration

Welcome to Lincoln Financial Group's Annuity Training and Certification brought to you by LIMRA!

This site provides you with an easy-to-use resource to complete your state's annuity suitability regulation training requirements. In order to sell Lincoln's annuities, you will need to complete a one-time generic annuity training, as well as product-specific training courses as they pertain to the annuities you sell for Lincoln Financial Group. Failure to complete this training will result in delays in processing your business and may require us to return the business to you until training has been completed.

Lincoln Financial Group has made completing your training easy! First, complete the generic annuity training course, or upload your certificate of completion if you have already completed a state-approved annuity training course. Then, simply read the slides for each product module as it pertains to your business and certify your understanding at the end of the module.

Currently the training requirements are only applicable to producers selling in Alabama, Alaska, Arizona, California, Colorado, Connecticut, DC, Delaware, Florida, Georgia, Hawaii, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maine, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, Montana, Nebraska, New Hampshire, New Jersey, New York, North Dakota, Ohio, Oklahoma, Oregon, Rhode Island, South Carolina, South Dakota, Tennessee, Texas, Utah, Virginia, Washington, West Virginia, Wisconsin, and Wyoming. We will communicate to you as other states implement the requirement.

If you are not associated with a listed Broker/Dealer, please type in "OTHER" in the Broker/Dealer selection box on the Registration Page.

First time visitor? Click the register button on the left to begin.

For help with registration questions call LIMRA Compliance Training Support at 1-888-577-5522.

The first page after you log in contains a summary of your state and product training requirements.

From this page click on "My State Specific Training" on the left menu or on "View My State Specific Training" at the bottom of the page in the My Training Status section.

My Training Status

State Specific Training		Company Specific Product Training	
3 Course(s) Remaining	0% Completed	4 Course(s) Remaining	0% Completed
View My State Specific Training		View My Product Training	

STATE TRAINING

Home
My State Specific Training
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Administration

My State Specific Training

Your state's annuity suitability regulation mandates that producers take a one-time four hour general annuity training. This training will include information on the general nature of annuities, appropriate sales practices, and suitable recommendations.

If you have not completed your general education requirement for your selected states, please select from the course listed below

Refresh

Annuities and Suitability Explained – Connecticut

You must complete one of the items below to satisfy the regulation requirements for this state (either the National Underwriter course OR uploading a qualifying CE Certificate from a course you took previously)

National Underwriter State Specific Course (106-CT) (click to expand or collapse)

Date Completed

Annuities and Suitability Explained – Connecticut
Click here to access training

Certificate Upload (106-CT) (click to expand or collapse)

Date Completed

Import Certificate of Completion - Connecticut
Click here to access training

The My State Specific Training page contains the "National Underwriter CE Course" and allows you to take the course and exam or to upload a certificate of completion if you have already completed the training.

Click here for instructions on taking the course on Kaplan.

Click here for instructions on uploading a certificate of completion.

Click here to skip state training and go to instructions for Lincoln's product-specific training.

STATE TRAINING ON KAPLAN

Skip this step if you have already completed your state required annuity training.

STATE TRAINING ON KAPLAN

Annuities and Suitability Explained – Connecticut

You must complete one of the items below to satisfy the regulation requirements for this state (either the National Underwriter course OR uploading a qualifying CE Certificate from a course you took previously)

National Underwriter State Specific Course (106-CT) (click to expand or collapse)

Date Completed

Annuities and Suitability Explained – Connecticut
Launch ❶

Certificate Upload (106-CT) (click to expand or collapse)

Date Completed

Import Certificate of Completion - Connecticut
Launch

Lincoln is excited to announce that we now offer producers the ability to take their NAIC 4 hour general annuity training for **FREE** through Kaplan.

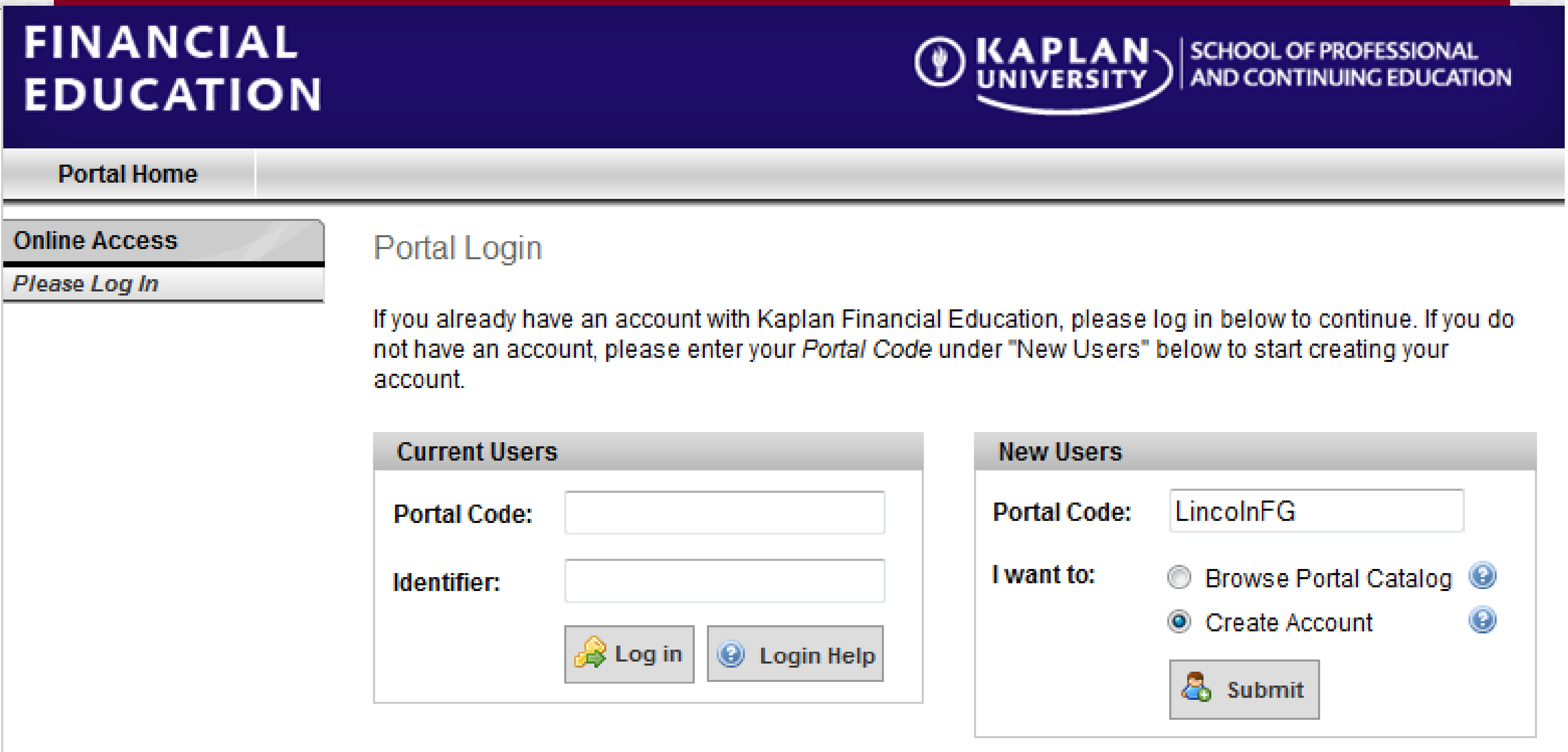
In order to access this service, click on the Kaplan link below that will transfer you to Kaplan's website. Once you are on the Kaplan website you must enter the Lincoln portal code: **LincolnFG** to receive the General Annuity training for free. Click on the Accessing Annuity Training Through Kaplan link for a walk-through for accessing the training.

Kaplan ❷

Accessing Annuity Training Through Kaplan

If you have not completed your state annuity training, click "Launch" under "National Underwriter CE Course". A pop up will appear to take you to Kaplan to complete the state annuity training. Click on the underlined word "Kaplan" in the pop up.

STATE TRAINING ON KAPLAN – LOG IN OR REGISTER



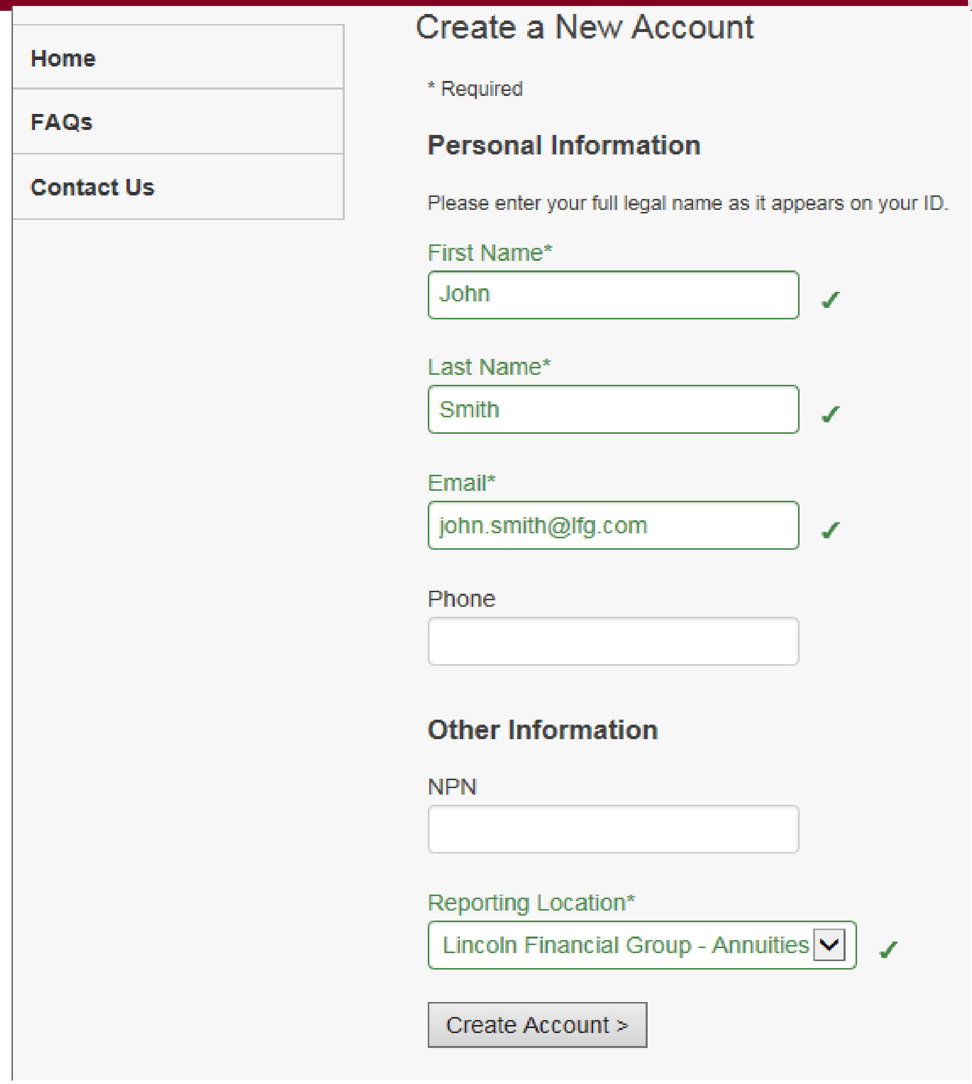
On the Kaplan log in page, enter **LincolnFG** for the portal code in the New Users box if this is your first time using the Kaplan website. If you have previously registered with Kaplan you may enter the portal code and your identifier in the Current Users box.

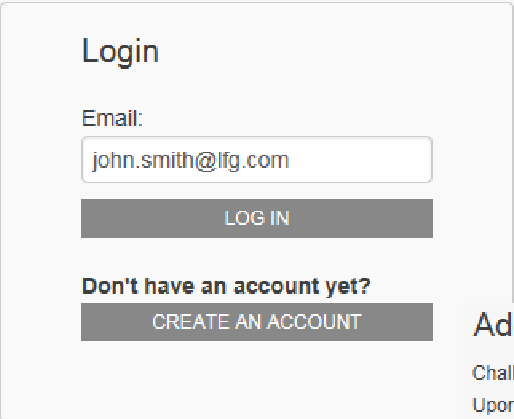
STATE TRAINING ON KAPLAN – REGISTRATION

Complete the required fields:

- First name
- Last name
- Email address
- Reporting Location

Phone and NPN are optional.





Login

Email:

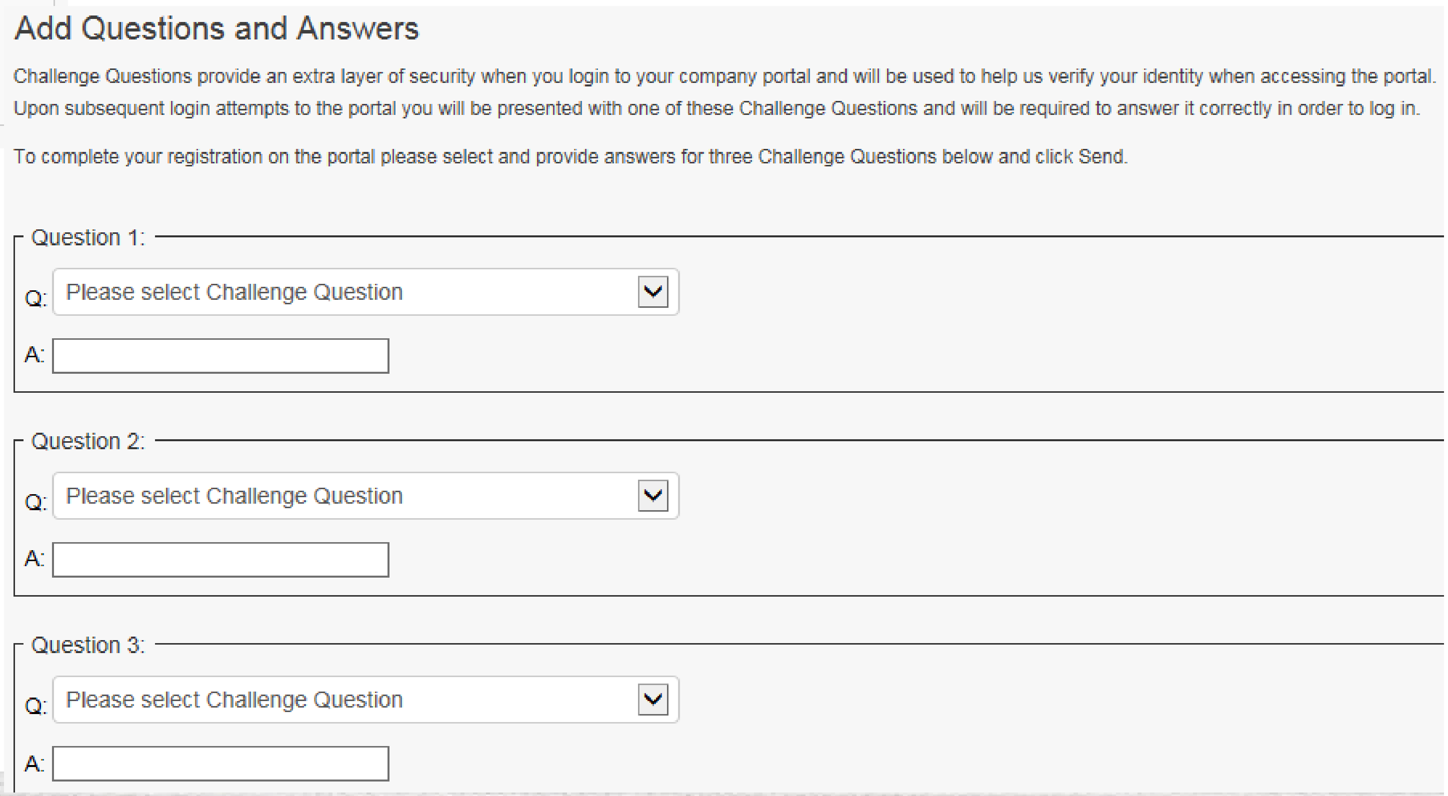
john.smith@lfg.com

LOG IN

Don't have an account yet?

CREATE AN ACCOUNT

1) Enter you email address and click LOG IN.



Add Questions and Answers

Challenge Questions provide an extra layer of security when you login to your company portal and will be used to help us verify your identity when accessing the portal. Upon subsequent login attempts to the portal you will be presented with one of these Challenge Questions and will be required to answer it correctly in order to log in.

To complete your registration on the portal please select and provide answers for three Challenge Questions below and click Send.

Question 1:

Q: Please select Challenge Question

A:

Question 2:

Q: Please select Challenge Question

A:

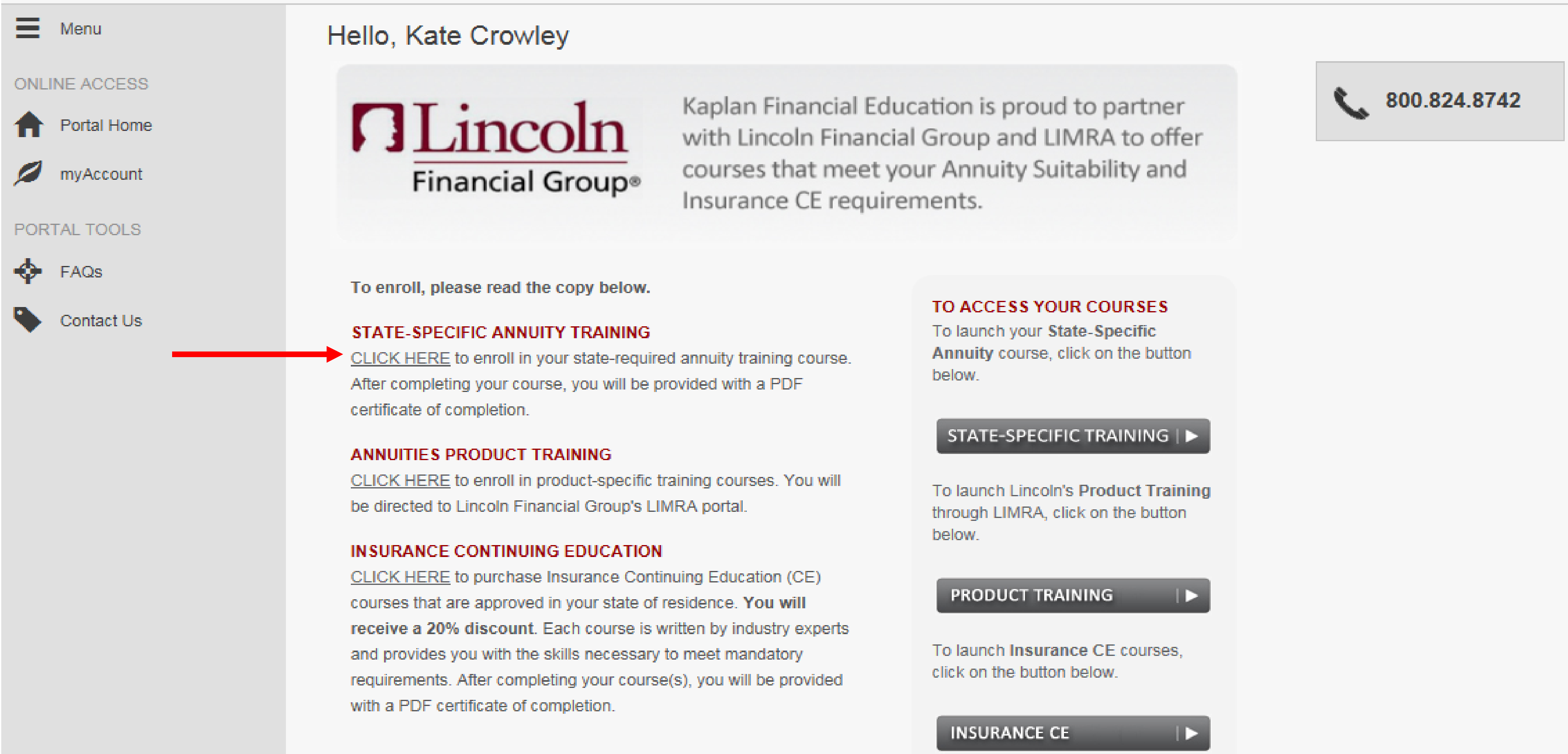
Question 3:

Q: Please select Challenge Question

A:

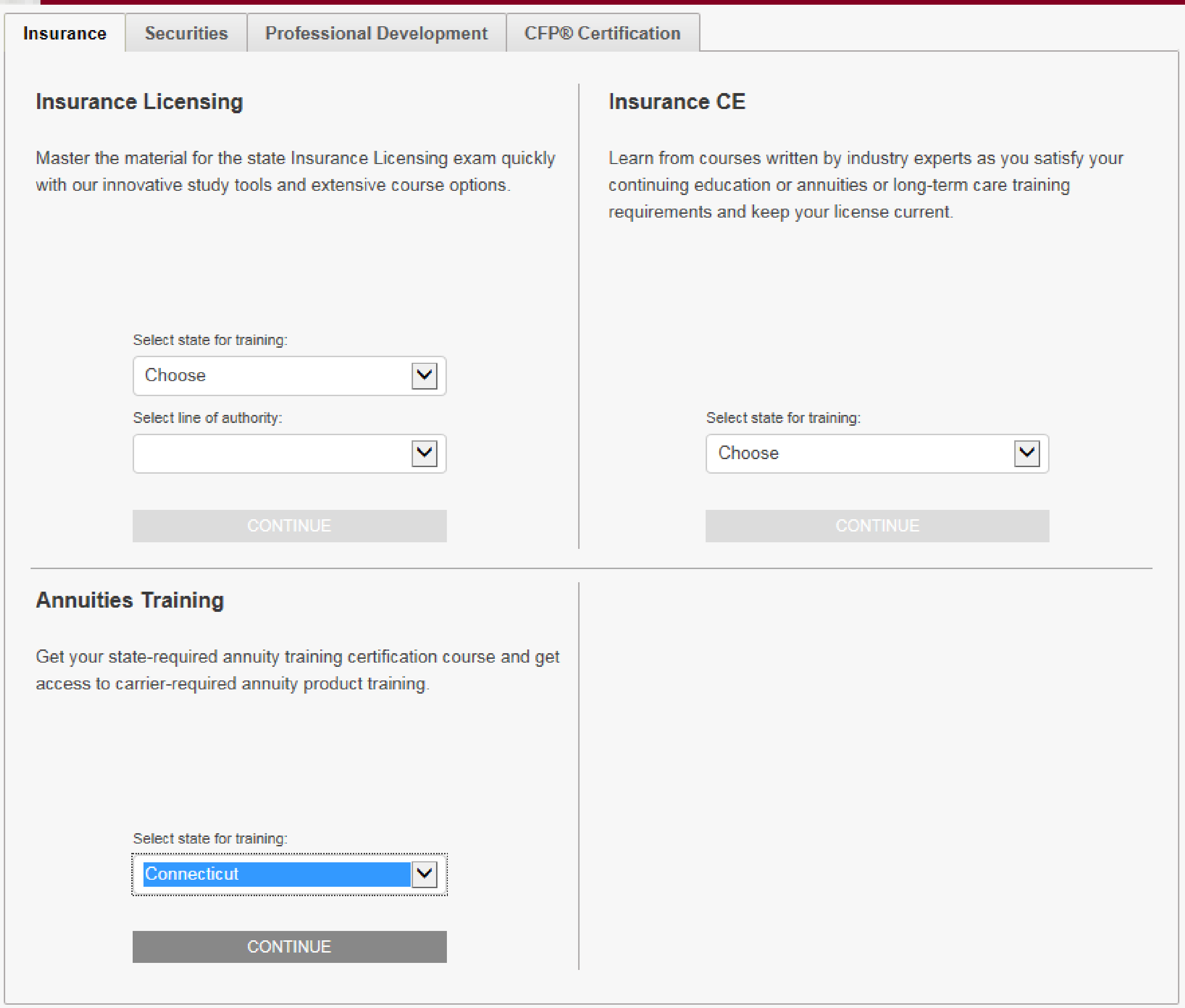
2) Upon your first time logging into the site, you will be prompted to select and answer three challenge questions.

STATE TRAINING ON KAPLAN – ENROLLING



First time users need to enroll in your state-required annuity training.
Click on the CLICK HERE link under State-Specific Annuity Training.

STATE TRAINING ON KAPLAN – ENROLLING



Select your state under the Annuities Training box and click CONTINUE.

Most states allow reciprocity, so even if you are licensed in multiple states, you likely will only need to take one course. If you are in a state that does not allow reciprocity, you will be able to add additional states on a later page.

STATE TRAINING ON KAPLAN – ENROLLING

Product Selection / Insurance Annuities / Connecticut

CT CE Requirements

Insurance Annuities Products

Annuities Courses | Total Access CE

Important Reminder: Your state does not permit a course to be repeated either within the same compliance/license renewal period or within a designated calendar time frame from the date last completed (e.g., a two year period, three year period, etc.). To assure receiving credit for this course, please review your records to confirm that this course qualifies for credit for your current compliance/license renewal period.

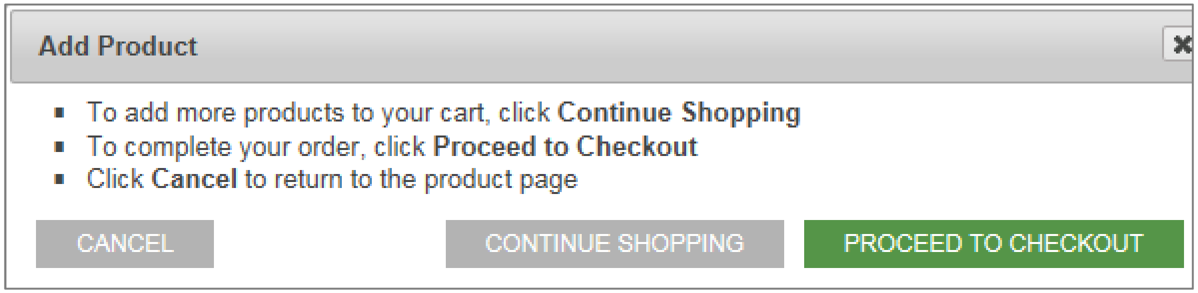
In states subject to the NAIC Suitability in Annuity Transactions Model Regulation or similar rule, Advisors who sell annuities are required to complete a training course approved by the department of insurance. The following course(s) has been approved for annuity training purposes in the state you selected. If you have taken an approved annuity training course in another state, you may be eligible to use that course in this state by reciprocity: click here to see which states qualify.

Product	Credit Hours	Price	
Annuity Suitability: 4-Hour Training Course, 2nd Edition [meets one-time annuity training requirement; ClearCert approved]	4.00	$0	ADD TO CART

Need Annuities Training in a different state?

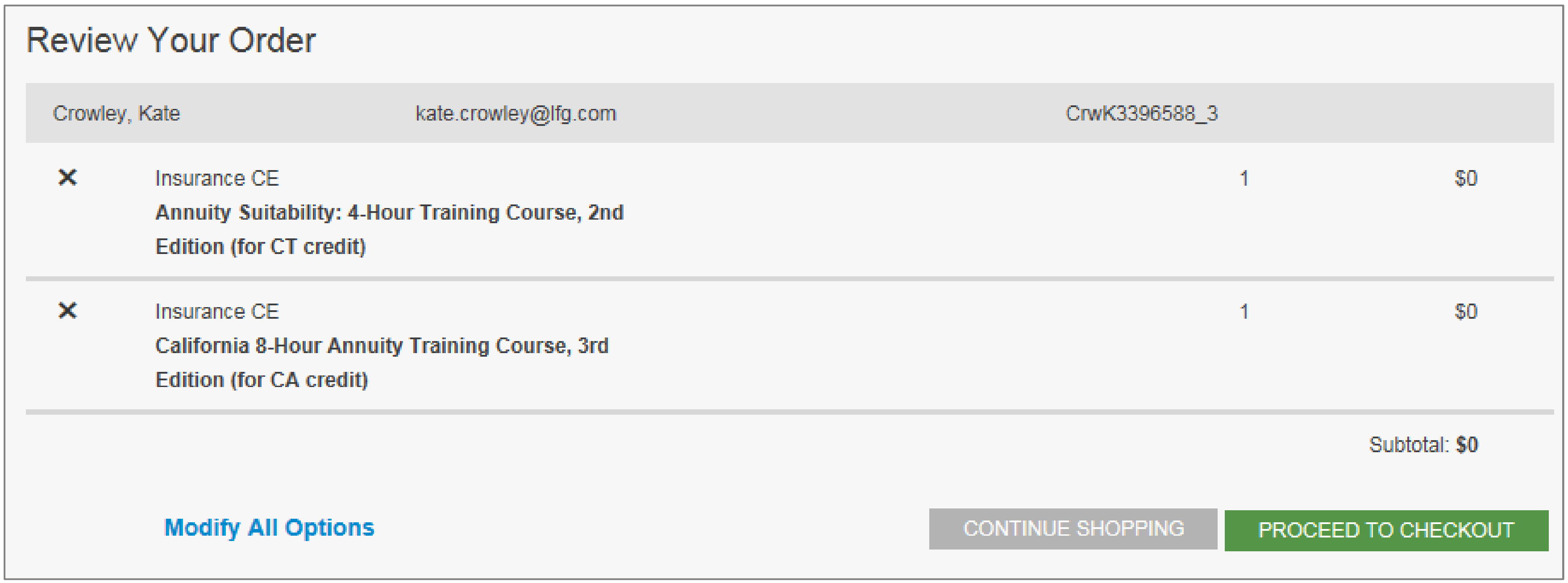
Click on ADD TO CART to check out.
To see which states allow reciprocity, click on click here to see which state qualify.

STATE TRAINING ON KAPLAN – CHECK OUT



If you are in a state that does not allow reciprocity, click on CONTINUE SHOPPING.

Otherwise, click on PROCEED TO CHECKOUT.



Once all desired courses are added, click on PROCEED TO CHECKOUT.
Here the user has added courses for 2 states because California does not have reciprocity.

STATE TRAINING ON KAPLAN – CHECK OUT

Requirements and Information

Connecticut Continuing Education Completion Instructions

This document contains state-specific information. Please read the entire document prior to beginning your course. It is important to ensure all completion requirements are met, including completion and submission of any required forms, in order to complete your continuing education requirements.

This information includes the following:

1. Complete Your Online Course
2. Complete Your Final Certification Exam
3. State-Specific Information
4. Accessing your Course Completion Certificate
5. How to Contact Us

Thank you for choosing Kaplan Financial Education for your Insurance continuing education. As part of the Kaplan family of companies, we are committed to helping you achieve your educational and career goals. At Kaplan, we build futures one success story at a time.

We will do our very best to make the process of completing your continuing education requirements as simple as possible.

Please be aware that our Learning Management System runs in Central Standard Time (CST). Your course completion will be reported in CST and your course access will expire at 11:59 PM CST on the expiration date.

Read this entire page and then click CONTINUE. → CONTINUE

STATE TRAINING ON KAPLAN – CHECK OUT

Shipping Policy | Learn More

- Due to tax regulations and certificate compliance rules we are required to have a delivery address on file for all orders. This includes those orders with online-only products in them.
- We do not ship to P.O. boxes.

Names	Ship to	Shipping Address	Shipping Method
Crowley, Kate	John Smith	New address	
		1234 Main Street	
		Address 2 / Apt Number / Suite Number	
		Address 3	
		Company Name	
		Anytown	
		United States	
		Connecticut	
		06103	

SAVE

Even though this is an online product, you will need to enter your shipping address. Then click SAVE.

STATE TRAINING ON KAPLAN – CHECK OUT

Names	Ship to	Shipping Address	Shipping Method
Crowley, Kate	John Smith	1234 Main Street, Anytown, CT ... Modify 1234 Main Street Anytown, CT 06103 US	No Shipping Required

After you verify your address, click CONTINUE.

CONTINUE

Payment Summary

View Order Summary

You Pay	$0
Shipping & Handling	$0
Estimated Tax	$0
Order Total	$0

Processing may take a moment, thank you for your patience.

Refund / Cancellation / Product Return Policy

EDIT ORDER

PLACE ORDER

On the next page, click PLACE ORDER.

You will get an email confirmation.

STATE TRAINING ON KAPLAN – ACCESSING COURSE

Access Your Courses

Order Complete

Confirmation Number: **16960113**

Thank you for ordering our products. Please print this page for your records.

Billing Summary

You Pay	$0
Shipping & Handling	$0
Estimated Tax	$0
Order Total	$0

On the order summary page, click ACCESS YOUR COURSE.

STATE TRAINING ON KAPLAN – ACCESSING COURSE

Select an Enrollment

Annuity Suitability: 4-Hour Training Course, 2nd Edition
Organization: Connecticut | Access Ends On: February 17, 2019 | Credit Hours: View Details

California 8-Hour Annuity Training Course, 3rd Edition
Organization: California | Access Ends On: March 31, 2019 | Credit Hours: View Details

Click on the course you wish to take.

STATE TRAINING ON KAPLAN – ACCESSING COURSE

Completion Instructions

Connecticut Continuing Education Completion Instructions

This document contains state-specific information. Please read the entire document prior to beginning your course. It is important to ensure all completion requirements are met, including completion and submission of any required forms, in order to complete your continuing education requirements.

This information includes the following:

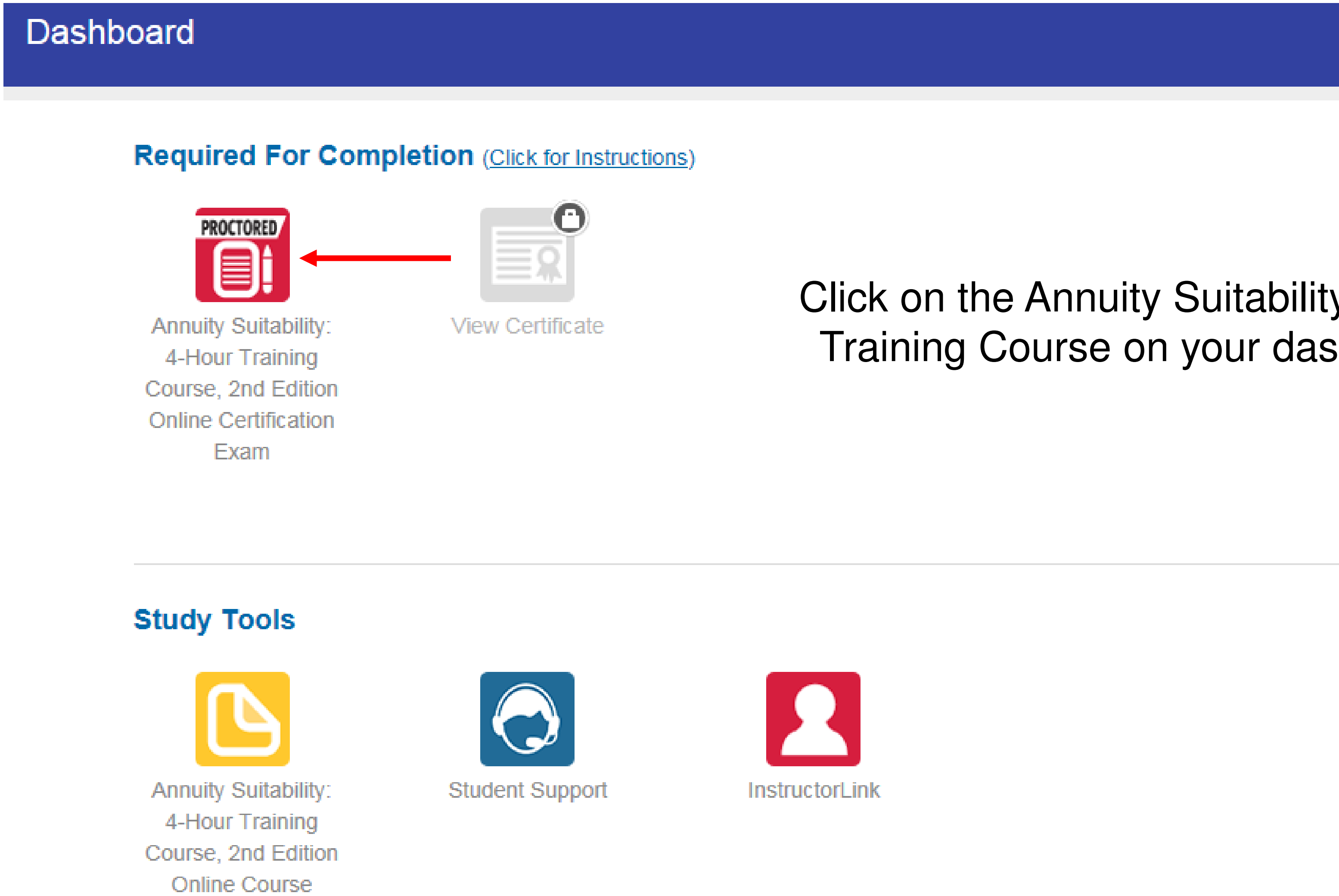
1. Complete Your Online Course
2. Complete Your Final Certification Exam
3. State-Specific Information
4. Accessing your Course Completion Certificate
5. How to Contact Us

☑ **I affirm.**

Submit

Read the completion instructions fully, check "I affirm" and click Submit.

STATE TRAINING ON KAPLAN – ACCESSING COURSE



Click on the Annuity Suitability: 4-Hour Training Course on your dashboard.

STATE TRAINING ON KAPLAN – ACCESSING COURSE

Identifiers

Please take a moment to ensure your information is correct.

Per state requirements, completion of this course cannot be reported or a certificate generated until all required information is provided.

CT Insurance License Number *

National Producer Number

Submit

Enter your state insurance license number (required) and national producer number (optional).

STATE TRAINING ON KAPLAN – ACCESSING COURSE

Annuity Suitability: 4-Hour Training Course, 2nd Edition Online Certification Exam

Proctor Validation Required: Yes	Required Score: 70%	Questions: 50	Retries Allowed: Unlimited
Retries Allowed After Passing: No	Inactivity Time Out: 00:20:00		

Launch

2062683

Click Launch.

STATE TRAINING ON KAPLAN – ACCESSING COURSE

Annuity Suitability: 4-Hour Training Course, 2nd Edition Online Certification Exam

Fees | **Proctor / Monitor Form**

This state requires a reporting fee, which is in addition to the course fee. The state reporting fee will only be charged to your credit card after you pass the certification exam.

State Reporting Fees	**$3.75**
State reporting fees as required by the CONNECTICUT DEPARTMENT OF INSURANCE , for the state of CT.	
	Total: $3.75

Cancel | Continue to Authorize

If your state requires a reporting fee, you will be required to authorize the fee. You will only be charged after you pass the exam. Click Continue to Authorize.

STATE TRAINING ON KAPLAN – ACCESSING COURSE

Authorize Payment Fees

Credit Card Information

Please do not add spaces or dashes to your credit card number.

Billing Address

Select saved addresses here.

Select Address

Address Line 1*

Address Line 2

Address Line 3

Company

If shipping to a company address, please complete company field.

City*

State/Province**

Choose State

Postal Code**

Country*

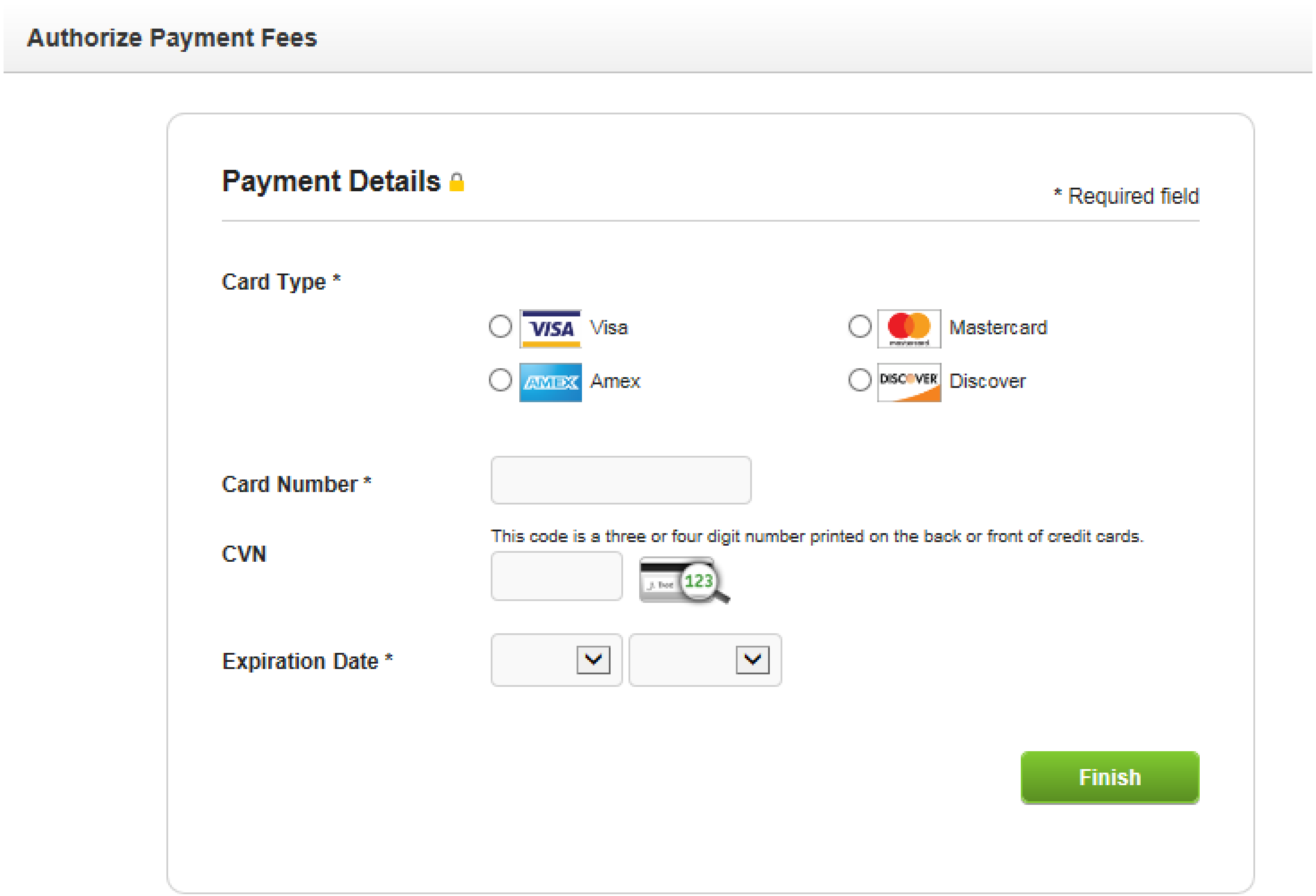
United States

Pay Now

Select a saved address or enter a new address. If you enter a new address you will be asked to verify it.

Click Pay Now.

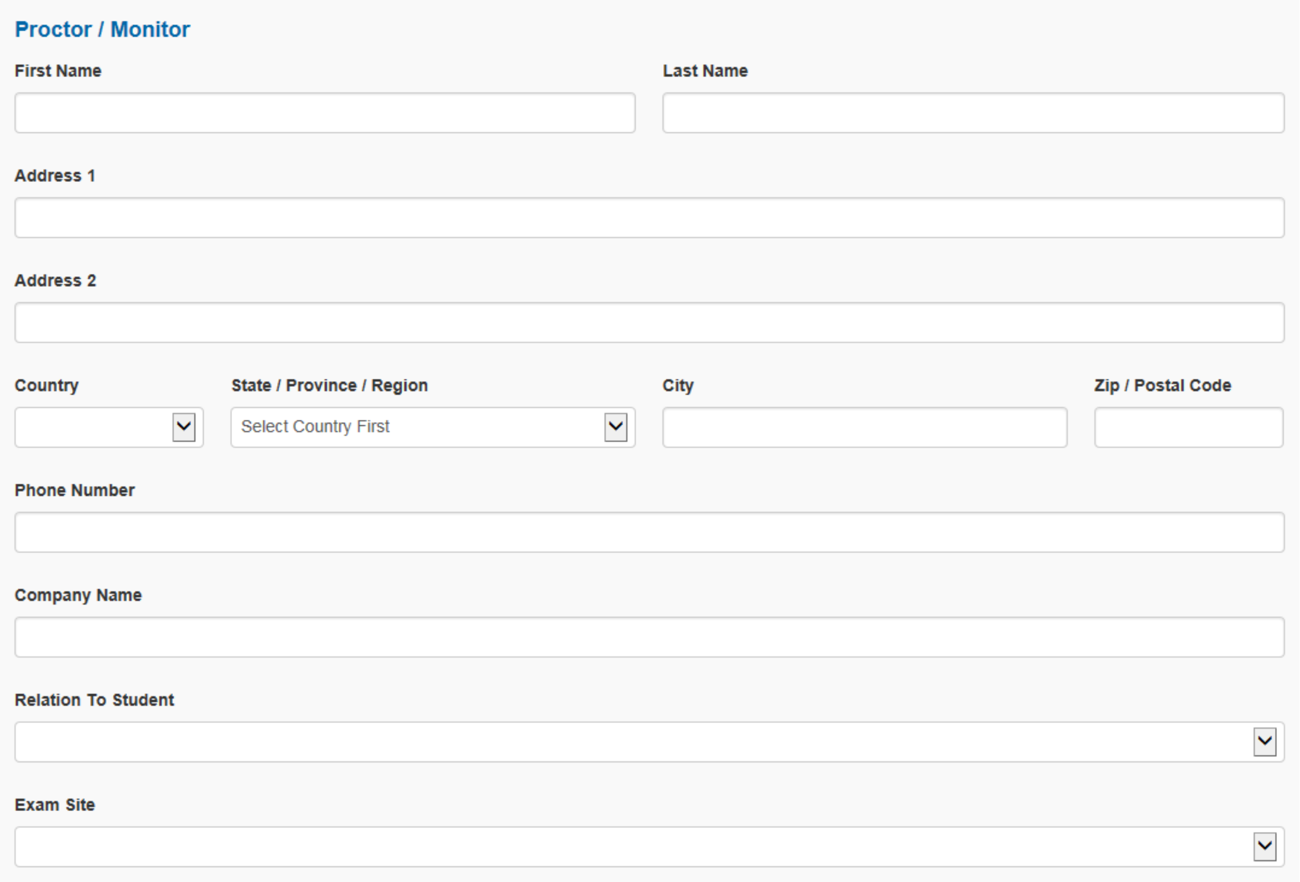
STATE TRAINING ON KAPLAN – ACCESSING COURSE



Enter payment details.

Click Finish.

STATE TRAINING ON KAPLAN – ACCESSING COURSE


Proctor / Monitor

First Name

Last Name

Address 1

Address 2

Country

State / Province / Region

Select Country First

City

Zip / Postal Code

Phone Number

Company Name

Relation To Student

Exam Site

Some states require a proctor or monitor, who must check your identity and make sure you complete the exam without any outside assistance.

If your state requires this, you will be asked to enter Proctor/Monitor information on this page.

Do NOT launch your exam until the proctor is present if one is needed.

STATE TRAINING ON KAPLAN – ACCESSING COURSE

To be completed by the Student:

I hereby affirm that:

- I personally completed the course material(s) in its entirety.
- I acknowledge a Proctor/Monitor is required and must be present for the duration of this exam.

☐ **I affirm.**

To be completed by the Proctor/Monitor:

I hereby affirm that:

- The identify of the student has been verified, per requirements.
- The exam must be completed by the student without access to the course materials, notes, or assistance of any kind.

☐ **I affirm.**

Cancel | Start Exam

Both you (Student) and your Proctor/Monitor must affirm and then click Start Exam.

Remember that ALL exams must be completed in one sitting with no breaks.

STATE TRAINING ON KAPLAN – COMPLETE THE EXAM

Annuity Suitability: 4-Hour Training Course, 2nd Edition Online Certification Exam

00:00:10

Test Id: 69359569

Question #1 of 50

Question ID: 540537

Which of the following individuals has a need that an annuity is uniquely suited to meet?

- **A)** Al, who is elderly and wealthy, is concerned about the disposition of his estate.
- **B)** John is an entrepreneur who wants to reduce the taxes his business pays.
- **C)** Helen is a working mother who wants to provide for her children in case she dies prematurely.
- **D)** Carol has just retired and wants to assure that her funds will last as long as she lives.

The exam will begin.

You will receive a certificate of completion upon passing the exam.

Because the Kaplan site opened in a new window, you should still have the LIMRA site open in another browser window to complete Lincoln's product-specific training. Depending on the time that has elapsed, you may need to log into LIMRA again.

UPLOADING A CERTIFICATE OF COMPLETION TO LIMRA

Skip this step if state training was completed on Kaplan.
Kaplan completions automatically feed to LIMRA and Lincoln Financial.

STATE TRAINING – CERTIFICATE UPLOAD

Annuities and Suitability Explained – Connecticut

You must complete one of the items below to satisfy the regulation requirements for this state (either the National Underwriter course OR uploading a qualifying CE Certificate from a course you took previously)

☐ **National Underwriter State Specific Course (106-CT)** (click to expand or collapse)

Date Completed

☐ **Annuities and Suitability Explained – Connecticut**
Launch

☐ **Certificate Upload (106-CT)** (click to expand or collapse)

Date Completed

☐ **Import Certificate of Completion - Connecticut**
Launch

If you have previously completed your state annuity training, click "Launch" under "Import Certificate of Completion".

STATE TRAINING – CERTIFICATE UPLOAD

Certificate Upload
Please browse your local file system for a certificate to upload.
You must also choose an approved CE vendor from the list below.

Valid file extensions are:

- Image GIF (.gif)
- Image JPG (.jpg)
- PDF (.pdf)

Certificate Date: [ ]
Must be in mm/dd/yyyy format.

Course ID: [ ]

Certification Training Provider: -- Select CE Vendor --

State: Connecticut

Credit Hours: [ ]

[ ] Browse...
Valid file extensions are: PDF(.pdf), GIF(.gif), JPG(.jpg)

☐ I attest that I have completed the CE course indicated and I am uploading a valid certificate.

Submit

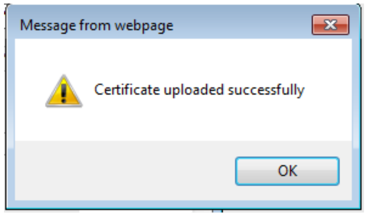
1) Enter the following information:
   - Certificate date
   - Course ID
   - CE vendor
   - Number of credit hours

2) Attached your certificate of completion.

3) Attest that you have completed the CE course.

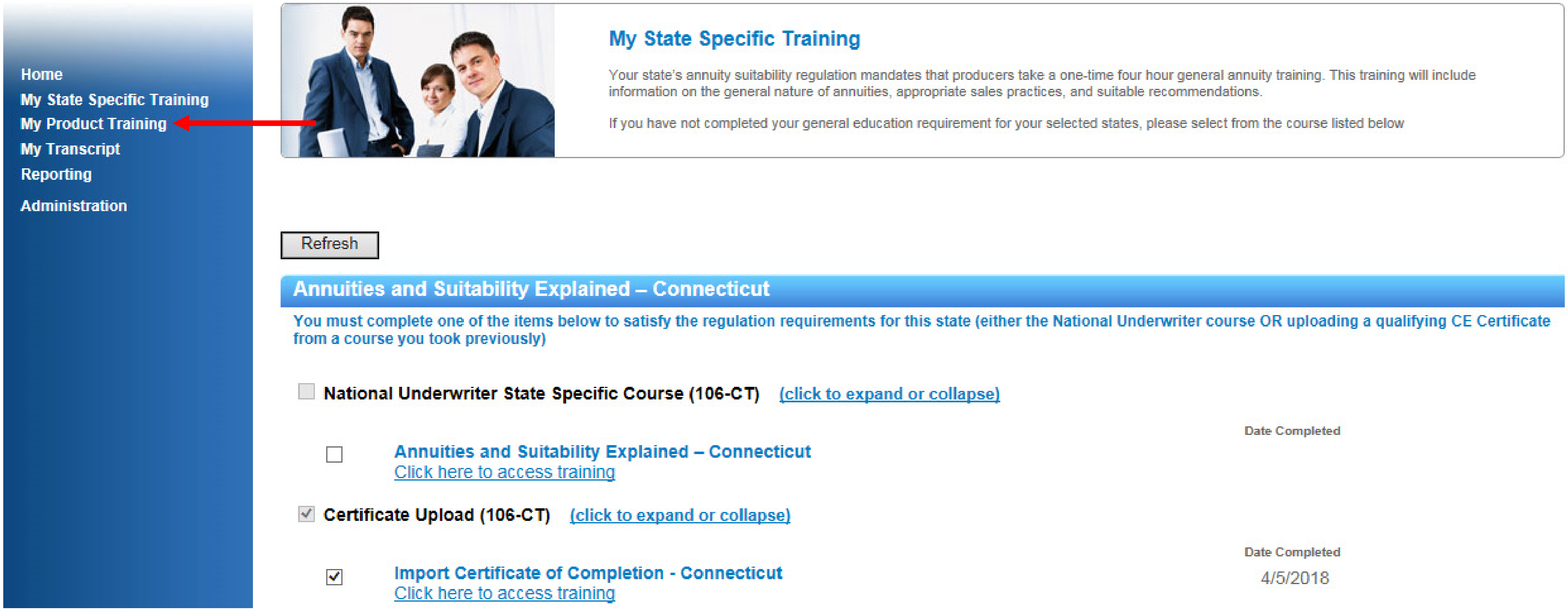
4) Click Submit.

You should get a confirmation that your certificate uploaded successfully.



LINCOLN'S PRODUCT-SPECIFIC TRAINING

LINCOLN'S PRODUCT TRAINING



Once you have completed state training on either Kaplan or uploaded a certificate, you will see a completion date populated on the state training page.

You are now ready to complete Lincoln's product training.

Click on "My Product Training" on the left menu.

LINCOLN'S PRODUCT TRAINING

- Home
- My State Specific Training
- My Product Training
- My Transcript
- Reporting
- Administration

My Training

Here you can access all the required training and courses to satisfy your state's annuity suitability regulations. Please check back often as the training will be updated as required by state regulatory changes and product line-up changes. Product-specific training as mandated by regulation must be updated when product availability and features are updated, and producers must complete the updated training in order to continue selling annuities.

Click on the course name to launch a course. You must click the "Refresh" button to view completion checkmarks.

Refresh

Lincoln Financial Product Specific Training *Broker: Lincoln Financial Distributors*

Variable Annuities (click to expand or collapse)

Date Completed

Lincoln Level Advantage Indexed Variable Annuity Course May 2018 (IVA.1.0)
Click here to access training

Variable Annuities Course (VA.11.0)
Click here to access training

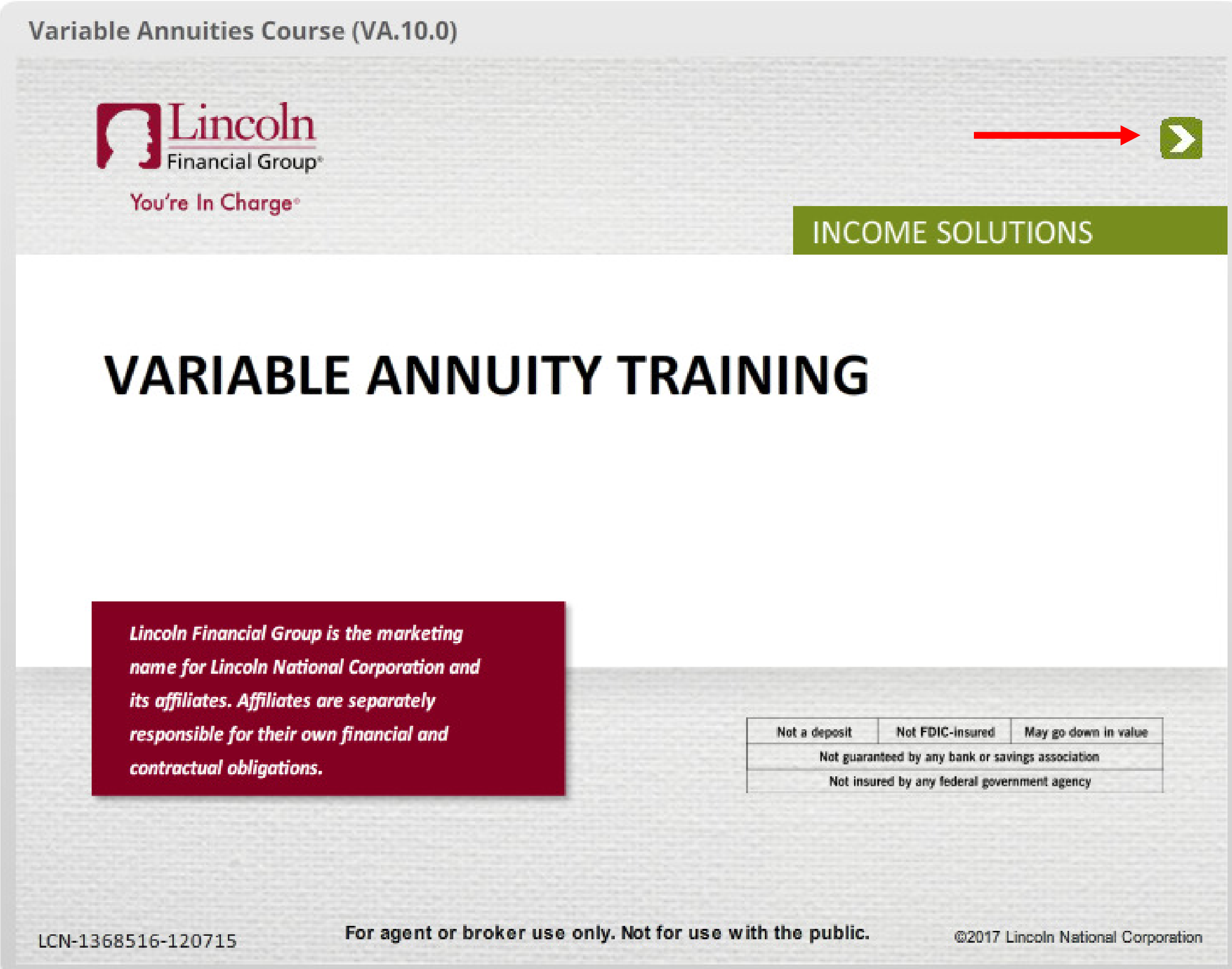
Fixed Annuities (click to expand or collapse)

Date Completed

Fixed Annuities Course (FA.6.0)
Click here to access training

Click on the training for the products you are interested in. After you complete the course you will be able to take additional product courses.

LINCOLN'S PRODUCT TRAINING

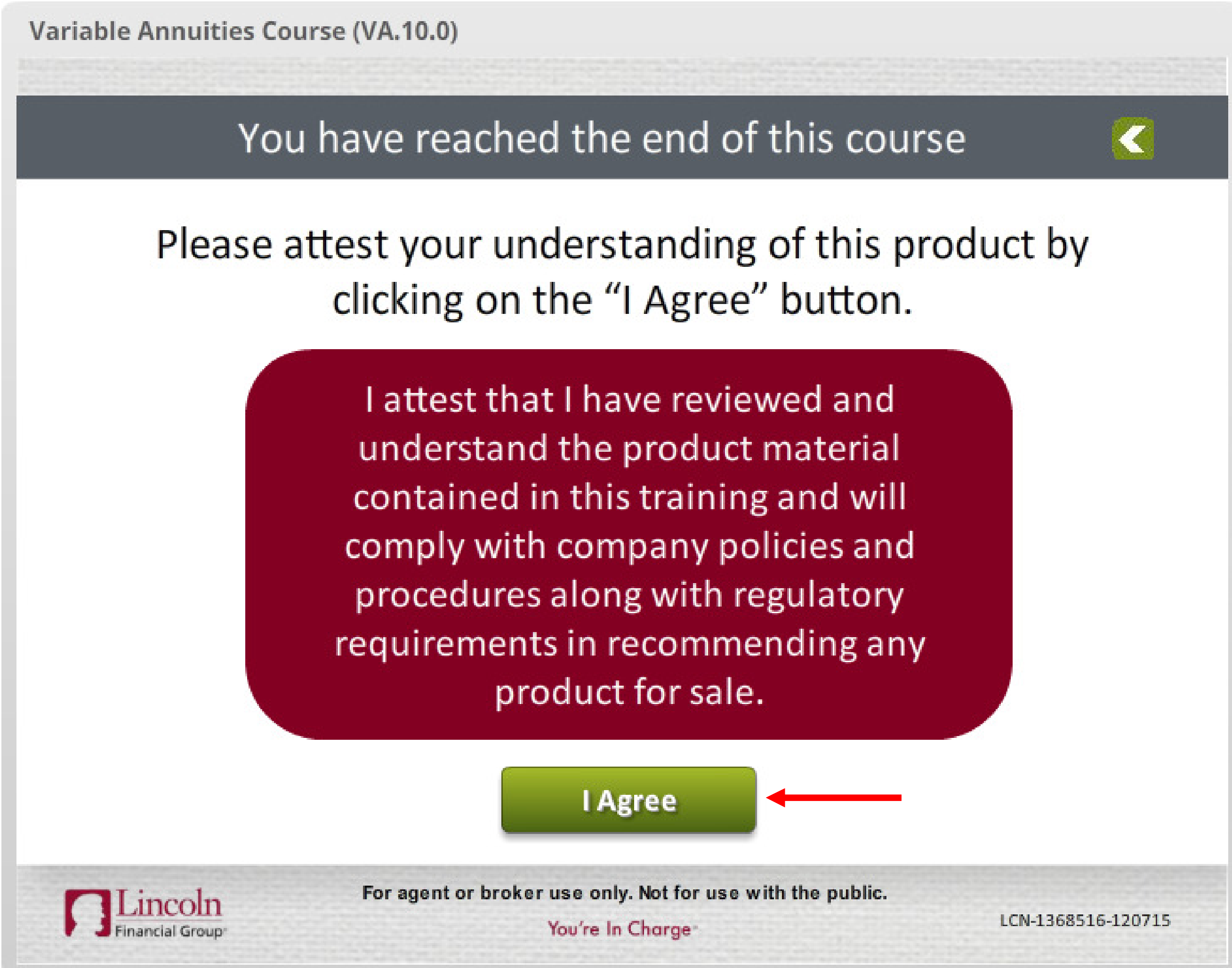


The course will open in a new window.

Click the green arrow to advance to the next slide.

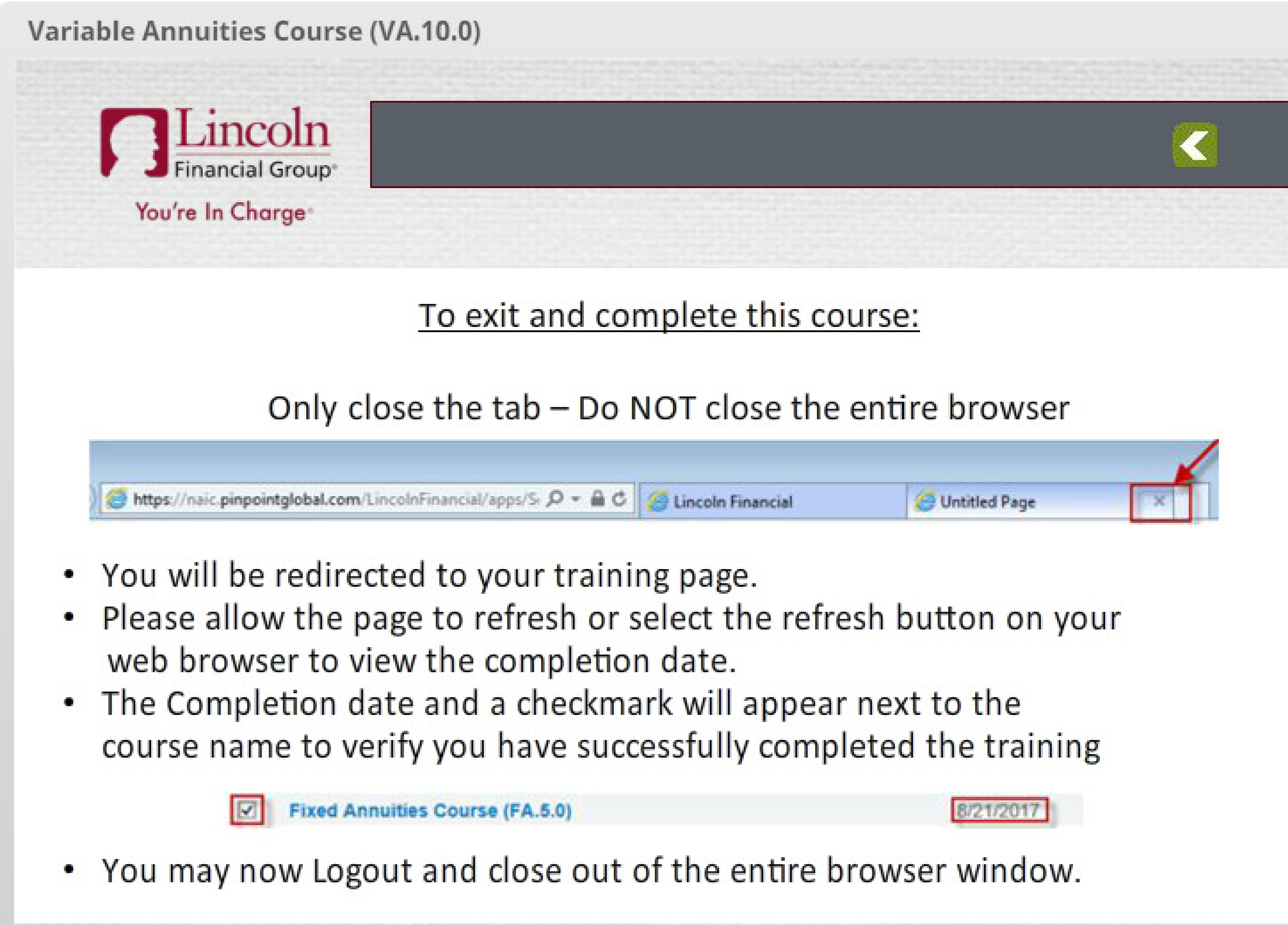
There is a 5 second delay on each slide.

LINCOLN’S PRODUCT TRAINING



At the end of the course click “I Agree” to attest that you understand the material.

LINCOLN'S PRODUCT TRAINING



The final slide provides instructions on exiting the course.

Close the tab and return to the LIMRA My Training page.

LINCOLN'S PRODUCT TRAINING

My Training

Here you can access all the required training and courses to satisfy your state's annuity suitability regulations. Please check back often as the training will be updated as required by state regulatory changes and product line-up changes. Product-specific training as mandated by regulation must be updated when product availability and features are updated, and producers must complete the updated training in order to continue selling annuities.

Click on the course name to launch a course. You must click the "Refresh" button to view completion checkmarks.

Refresh

Lincoln Financial Product Specific Training *Broker: Lincoln Financial Distributors*

Variable Annuities (click to expand or collapse)

Course	Date Completed
☐ Lincoln Level Advantage Indexed Variable Annuity Course May 2018 (IVA.1.0) Click here to access training	
☑ Variable Annuities Course (VA.11.0) Click here to access training	6/19/2018

Fixed Annuities (click to expand or collapse)

Course	Date Completed
☐ Fixed Annuities Course (FA.6.0) Click here to access training	

Click Refresh and you should see your completion checkmarks and completion date. Take additional product courses as needed by repeating these steps.

QUESTIONS?

LINCOLN'S LICENSING CALL CENTER: 1-800-238-6265, OPTION 1

OR LICENSINGSTATUS@LFG.COM

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Contractual obligations are subject to the claims-paying ability of the issuing insurance company.

Variable annuities are sold by prospectus; the prospectus contains investment objectives, risks, charges and expenses of the variable product and its underlying investment options. Read carefully.

Not a deposit	Not FDIC-insured	Not insured by any federal government agency
Not guaranteed by any bank or savings association		May go down in value

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