

BUSINESS UNDERWRITERS ASSOCIATES, LLC

BUSINESS

| DISABILITY QUOTE REQUEST AGEN | T: DATE: |
|---|---|
| Which proposal(s) are you requesting? Buy-Sell Business Overhead Expense | Business Loan Protection Key-Man |
| Business Name: | Headquarters- City, State: |
| Nature of business/industry: | Policy issue state: |
| Number of business owners: 1 2 3 | 4+ |
| Owner(s) Name DOB Gender Occupa | ation Tobacco Use % Ownership Annual Income Bonus Income |
| 1. | |
| | |
| | |
| 4. | |
| Total number of employees: 0-10 11-50 52 | |
| Years the business has been operating | Do you have a buy-sell agreement? Yes No Required for insurance claim |
| Type of business entity and tax status: Corporatio | n Taxed as: C corporation S corporation |
| LLC Taxed as: Partnership C corporation | S corporation Partnership Sole proprietorship |
| BUY/SELL QUOTE | KEY PERSON QUOTE -The plan can be structured as monthly benefit, lump sum, or a combination of the two |
| Benefit Period: 2 years 3 years 5 years | Monthly Benefit Lump Sum |
| Elimination Periods (days): 365 540 730 | Max Max |
| Lump Sum: Yes No Riders: Future Increase Option | Specified Specified |
| Muers. Tuture increase Option | Elimination Period (days): Elimination Period (days): 90 180 180 365 730 |
| BUSINESS OVERHEAD EXPENSE QUOTE | BUSINESS LOAN PROTECTION |
| Total Monthly Business Needs: \$ | Loan Amount \$ |
| Benefit Period (months): 12 18 24 | Monthly Loan Payment Length of Loan |
| Elimination Period (days): 30 90 | BLP Effective Date |
| Riders: Residual Future Increase Option | Elimination Period (days) 30 60 90 180 365 |

Please return the completed form to:

Disability Income Sales Director howardk@buaweb.com Phone: 330.576.1105

Monique Nordberg Manager - Internal Wholesaling moniquel@buaweb.com Phone: 330.576.1127

Nichole Hare Internal Wholesaler nicholeh@buaweb.com 330.576.1125