

Another way to earn in 2020



You work hard, and we want you to be rewarded for it. Starting August 1 and continuing through the end of the year, you can increase your earnings when you sell medical plans.

Tier	Contracts sold	Payout rate per contract
1	Under 50	\$25
2	50 -124	\$100
3	125 -199	\$125
4	200 - 399	\$150
5	400+	\$175

10% multiplier if 25% of new groups include dental, vision, life, or disability.

20% multiplier if 40% of new groups include dental, vision, life, or disability.

Here are the details:

- New SOCA Benefit Plan and Affordable Care Act (ACA) groups sold with effective dates between August 1, 2020, and December 31, 2020, are eligible.
- Group needs to still be active with Anthem as of February 1, 2021.
- Agent of record changes do not qualify for the bonus payout.
- Existing Anthem clients who transfer to the SOCA Benefit Plan or an ACA plan are not eligible for the bonus program.
- New contracts on existing groups are not eligible for the bonus program.
- Payout will be a one-time payment targeted for March/April 2021.
- Bonuses are paid based on current Anthem commission and licensing contracts.
- Incentive payments are disclosed and reported where required by applicable law.
- Anthem reserves the right to adjust future bonus amounts if groups are termed retroactively after the period's bonus program calculations and payments have been made.
- Bonus payments are based on enrolled contracts as of the original effective month.

We appreciate your partnership

To make the most of these bonus programs, contact your Anthem Sales representative.



Do not forget the extra bonus: sell additional dental, vision, life, or disability

You can earn even more from the dental, vision, life, or disability cases you have sold when groups add more plans (effective dates July 1, 2020, to January 1, 2021).

When groups add:	Per enrolled contract, you earn:
Dental	\$6
Vision	\$2
Life	\$1
Long-term disability	\$1
Short-term disability	\$1
Accidental death and dismemberment	\$1
Critical illness	\$1
Hospital indemnity	\$1

For more details on this additional specialty bonus program, contact Anthem Connect at connect@anthem.com or call 1-866-956-8602.

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