



MANDALAY BAY®
RESORT AND CASINO, LAS VEGAS

BUA

17th Annual Producers Convention

NOVEMBER 3-6, 2019

Mandalay Bay is a unique destination resort set on 120 lush acres on Las Vegas Blvd. with an 11-acre pool paradise featuring real sand and a wave pool. Property highlights include world-class entertainment at the 12,000-seat Mandalay Bay Events Center, award-winning dining by celebrity chefs and restaurateurs, casinos, LIGHT Nightclub, House of Blues Concert Hall and restaurant, Spa Mandalay, Shark Reef Aquarium, and The Shoppes at Mandalay Place- a collection of unique boutiques and restaurants.

You will experience
MICHAEL JACKSON ONE
BY CIRQUE DU SOLEIL
based on the music and choreography of the King of Pop



Relaxation
NIGHT LIFE
and everything in between!



Watch for BUA specials throughout the year where certain products and carriers are given enhanced production credit!

Convention attendance is by invitation only- **NEW FOR 2019**, BUA will take the top 20 qualifiers by convention credit- To guarantee your spot, a minimum of ten (10) placed cases is required AND \$100,000 of premium credit. Convention premium credit will be applied based on product line and the fully commissionable target premium paid- All cases must be placed in force between 09/01/18 and 08/31/19 - Only cases still in force at the end of the contest period will count- Life production credits at 100%- Annuity production credits at 2.5%- Fixed Index Annuities at 4%- Long Term Care production credits at 100%- Disability Income production credits at 100%- Group Plans of any product type are not eligible for trip qualification- Health Insurance does not count- Premium credit applies only to commissionable premium – BUA reserves the right to revise the contest rules or terminate the contest at any time without notice – Certain carriers and products may be excluded- You must be a registered user of www.buaweb.com in order to qualify- BUA will make all determinations regarding the contest qualifications- BUA decisions are final and conclusive- No cash substitution- Broker must be in good standing with BUA at the time the trip is awarded- All guests must be 21 or older. Tax Qualified plans may be excluded from credit calculations.